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Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 EB-08 INR-10 LAB-04 NSAE-00
PA-02 SIL-01 ICAE-00 INRE-00 SSO-00 /038 W
----------041944 131644Z /50
O 131613Z JUN 78
FM AMEMBASSY BERLIN
TO USDOC WASHDC IMMEDIATE
INFO SECSTATE WASHDC 7584
AMEMBASSY BONN
AMEMBASSY VIENNA
USMISSION USBERLIN

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USDOC FOR BEWT/TPD
VIENNA FOR USTFSO/VONTILLIUS

E.O. 11652: N/A
TAGS: BEXP, GE
SUBJ: RECRUITMENT FOR LEIPZIG FALL 1978 FAIR

IN AN EFFORT TO ASSIST EFFORTS OF USDOC TO RECRUIT FOR CHEMICAL INDUSTRY EXHIBIT AT LEIPZIG FALL 1978 FAIR, EMBASSY HAS SEARCHED ITS FILES FOR NAMES OF COMPANIES IN THE CHEMICAL FIELD OR WHICH HAVE IN THE PAST HAD A BUSINESS RELATIONSHIP WITH THE GDR, EXPRESSED AN INTEREST IN BUSINESS WITH THE GDR, OR IN WHICH THE GDR EXPRESSED INTEREST. THE NAMES OF THESE FIRMS, WITH BRIEF CHARACTERIZATION OF GDR RELATION, IF KNOWN, FOLLOWS:

A. ARCO POLYMERS, INC., 1500 MARKET STREET, PHILADELPHIA, PA 19101 (AFFILIATE OF ATLANTIC RICHFIELD CO.; VISITED IN THE PAST BY GDR CHEMICAL ENGINEERS).

B. NORTHERN PETROCHEMICAL CORP., 2350 E. DEVON AVENUE, DES PLAINES, ILL. 60018 (AFFILIATE OF NORTHERN
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NATURAL GAS CO., 2223 DODGE, OMAHA, NEBRASKA 68102; VISITED IN THE PAST BY GDR CHEMICAL ENGINEERS).

C. WITCO CHEMICAL CORPORATION, 277A PARK AVENUE, NEW YORK, NEW YORK 10017.

D. CHEVRON RESEARCH CO., 200 BUSH STREET,

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SAN FRANCISCO, CALIFORNIA 94104 (PARTICIPANT IN NOVEMBER 1975 CHEMICAL TSS).

E. UOP PROCESS DIVISION, INC., 20 UOP PLAZA, DES PLAINES, ILL. 60016 (PARTICIPANT IN NOVEMBER 1975 CHEMICAL TSS; AT FALL 1977 FAIR HOUSED IN MITSUI BOOTH IN CONNECTION WITH SUCCESSFUL BID TO SUPPLY TECHNOLOGY FOR SCHWEDT AROMATICS PROJECT; AFFILIATE OF UNION OIL CO. OF CALIFORNIA, A MEMBER OF US-GDR TRADE AND ECONOMICS COUNCIL. COMPANY REPS AT FALL 1977 FAIR WERE K.W. ROCKETT, ASSISTANT MARKETING DIRECTOR AND DR. T.Z.A. TEODORCZUK, MARKETING MANAGER.)

F. DIAMOND SHAMROCK CORP., 1100 SUPERIOR AVENUE, CLEVELAND, OHIO 44114 (PARTICIPANT IN NOVEMBER 1975 CHEMICAL TSS).

G. CATALYTIC, INC., 1500 MARKET STREET, PHILADELPHIA, PA (UNSUCCESSFUL BIDDER FOR TECHNOLOGY COMPONENT OF SCHWEDT AROMATICS PROJECT IN COOPERATION WITH BADGER AND BRITISH INTERESTS).

H. PHILIPP BROS. CHEMICALS, INC., 10-12 COLUMBUS CIRCLE, NEW YORK, NEW YORK 10019 (AFFILIATE OF US-GDR TRADE AND ECONOMIC COUNCIL MEMBER PHILIPP BROS./ ENGELHARD MINERALS AND CHEMICALS CORP.).

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I. AMERICAN CYANAMID CO., BERDAN AVENUE, WAYNE, N.J. 07470 (HAD ITS OWN EXHIBIT AT FALL 1977 FAIR. SUGGEST CONTACT CYANAMID EUROPE-MIDEAST-AFRICA, 859 BERDAN AVENUE, WAYNE, N.J. 07470, DIRECTOR, OPERATIONS EASTERN EUROPE, S.H. DOGGETT).

J. STANDARD OIL CO. (OHIO), MIDLAND BUILDING, CLEVELAND, OHIO 44115, CONTACT: WM. P. CHANDLER, SENIOR LICENSING MANAGER, TELEPHONE 216-575-5614. (SUPPLIER OF ACRYLONITRILE LICENSE TO SCHWEDT PETRO-CHEMICAL COMBINE).

K. STANDARD OIL CO. (INDIANA)/AMOCO, CHICAGO, ILL. 60680 (AND AMOCO CHEMICALS, NAPERVILLE, ILL., SUPPLIER OF LICENSE TECHNOLOGY TO GDR).

L. FARREL COMPANY DIVISION, USM CORP., ANSONIA, CONNECTICUT 06401 (VICE PRESIDENT, INTERNATIONAL MARKETING HARLAN J. HAUSER; FARREL NEGOTIATING CONSTRUCTION OF A SYNTHETIC RUBBER PLANT IN GDR).

M. EASTMAN KODAK CO., ROCHESTER, NEW YORK (NO SPECIFIC GDR BUSINESS CONNECTION EXCEPT FOREIGN

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TRADE MINISTRY/GRANOWSKI VISIT TO KODAK; AND REPORTED
GDR INTEREST IN FILM PRODUCTION TECHNOLOGY).

N. SCIENTIFIC DESIGN CO., INC., 2 PARK AVENUE,
NEW YORK, NEW YORK 10016, TELEPHONE 212-689-3000
(SUBSIDAIRY OF HALCON INTERNATIONAL, INC., RECEIVED
VISIT FROM BUNA CHEMICAL PLANT ENGINEERS, VICE
PRESIDENT FOREIGN SALES ALFRED R. SMITH).

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----------041936 131644Z /50
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USMISSION USBERLIN

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O. BORG-WARNER CHEMICALS EUROPE, 165 AVENUE
LOUISE, B-1050 BRUSSELS, BELGIUM (SUBSIDAIRY OF BURG-
WARNER, 200 S. MICHIGAN AVENUE, CHICAGO 60604; VISITED
LEIPZIG FALL 1977 FAIR TO INVESTIGATE MARKET FOR
CHEMICAL PRODUCTS).

P. THE LITWIN CORP., 2300 W. LOOP, HOUSTON, TEXAS
77027 (SUBSIDAIRY OF AMTEL, CONGLOMERATE CHAIRED BY
US-GDR TRADE AND ECONOMIC COUNCIL CHAIRMAN OTTMAR).
BOLEN

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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Status: NATIVE
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TAGS: BEXP, GC
To: COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/f131d18a-c288-dd11-92da-001cc4696bcc
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